



CASE STUDY: VERHOEVEN AND THE NX GROUP



Verhoeven.eu

Greatest care in getting it there

PROFILE: VERHOEVEN

Verhoeven has been on the road for over 100 years, priding themselves on taking the 'greatest care in getting it there'. Since the 1900's the business has grown through word of mouth and recommendation. To this day, Verhoeven still maintains a traditional 'family feel' and pride themselves on personable, friendly and helpful customer service.

The company has evolved from transporting milk churns and timber to building materials and sophisticated, climate sensitive electronics, learning from their varied experiences. For the last thirty years Verhoeven has become known for their expert handling of premium products and reliable delivery, Europe wide.

WORKING RELATIONSHIPS

From the initial proposal, Verhoeven liked the flexibility and enhanced security that The NX Group has to offer, along with the company's reach around the UK. The team at NX has formed an excellent working partnership with Verhoeven and since working with NX their business has been able to grow further as a result of the efficient and secure distribution channels NX has to offer.

HOW DID VERHOEVEN FIND THE NX GROUP?

The NX Group was recommended to Verhoeven by an existing customer, Ingram Micro UK, who were also working with them. Verhoeven got in touch with NX and were greeted by one of the company's Dutch speaking team, and the relationship was built from there.

THE REQUIREMENTS

Verhoeven deliver high value goods and therefore wanted a highly secure distribution service to complete the 'final mile' in the UK for them.

THE SOLUTION

After a number of meetings and discussions to really understand the business and its needs, The NX Group put together a bespoke proposal to offer a cross dock solution for Verhoeven. Verhoeven bring their goods across the channel from Holland and deliver them into NX's centrally located warehouse. Using their closed pallet network, NX then deliver the goods across the UK to their end destination on a next day service. The efficiency of this solution is a great benefit to Verhoeven. By bringing goods to just one UK location it allows Verhoeven to get their vehicles promptly back across to Holland, saving the company both time and money, whilst safe in the knowledge that the goods will be delivered safely and securely to their end UK destinations.



"The longevity of our relationship with The NX Group speaks volumes to how well we work together. KPIs are consistently met to a high level and we continue to be impressed with the great customer service, communication and fast response times that we receive from NX. All of which ensure we deliver the service and high standards that our customers require. Their flexibility with our fluctuating volumes and competitive commercial rates has also enabled growth of our business."

Louis Bardoel, Verhoeven

Contact our sales team on:

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